

[Portier Technologies Expands its Industry-Leading Hotel Guest Technology to Dewa Phuket](#)

**Image Gallery**



*Portier Technologies enters the island of Phuket with high-end resort Dewa Phuket.*

Online PR News â€“ 31-January-2019â€” Portier Technologies, a US-based travel technology startup, expanded its hotel guest-facing platform to Dewa Phuket, its first partner on the island of Phuket, taking its presence in Thailand to the third location, following earlier launches in Bangkok and Koh Samui.

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At Dewa Phuket, the platform aims to enhance guests' digital experience, as well as making it easier for guests to communicate with their â€œExperience Managerâ€• in booking the wealth of services that Dewa has to offer.

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“By partnering with Portier Technologies, we are enabling our guests to simplify their stay at our resort by putting everything the resort has to offer in a single place. Furthermore, our need for excessive printing is reduced significantly and operational issues between guests and staff are addressed in style,” said Olga Gergenkop, Resident Manager at Dewa Phuket.

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Gergenkop also remarked that she expects the Portier platform to significantly increase ancillary bookings at the resort, commenting: “Portier has already validated its revenue positive impact at other hotel properties in Thailand. With the benefit of their platform, we believe that we are well-equipped to face any potential downturns and counteract them by increasing our on-site bookings”

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Portier phones include hotspot connectivity, allowing guests to bypass data roaming fees or the expense and inconvenience of installing a local SIM card. Portier devices directly communicate with hotel systems -- allowing guests to communicate directly with hotel staff, and to discover and book services on property or while exploring the island of Phuket.

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“We couldn’t be more excited about Dewa Phuket becoming our launch partner in Phuket,” remarked Olivier Dombey, Portier Technologies’ COO, who was on-site for the launch. “As we have proved with our recently released impact study, our offering for resorts such as this one is not a nice-to-have by any means, it is an absolute must for hoteliers who want to push for on-site growth.”

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In a recent study published by Travel Daily, Portier Technologies’ positive effect on on-site spending at hotels is highlighted by the impact the solution has had at Banyan Tree Samui, where the platform has been able to generate an ROI of 8 times, something Dewa Phuket and further hotels in the pipeline will be looking to.

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About Dewa Phuket Resort

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Integrating a resort and holiday apartments, Dewa Phuket Resort features 28 Pool Villas, 56 new deluxe rooms, and 46 One- and Two-Bedroom Apartments, making it the ideal destination for leisure travelers to this famous “Pearl of the Andaman.” With its well-known Thai hospitality and boutique style and design, Dewa Phuket Resort ensures all guests will have a wonderful holiday experience and a true Thai beach getaway.

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About Portier Technologies

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Founded in 2016, Portier Technologies is a travel platform that helps hotels better communicate with their customers via an intelligent, IoT-enabled smartphone solution that gives guests free access to calls, connectivity and content. Hotels remain connected to their guests beyond the limitations of the property and generate additional income via data-powered promotions, while also making back office operations significantly more efficient.

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For today's travelers, Portier Technologies' travel platform covers all travel needs from in-destination activities to hotel-related bookings and promotions, all powered by valuable data insights.

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For more information about Portier Technologies, please contact the company's management team at [contact@goportier.com](mailto:contact@goportier.com) or explore [www.goportier.com](http://www.goportier.com).

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